

**TOWN OF ORLEANS  
BEACHES OPERATIONS (ENTERPRISE FUND REVIEW)  
PROJECTIONS FOR THE FISCAL YEAR ENDED JUNE 30, 2020**

**REVENUE (does not include ORV HCP fees)**

Concessions	\$ 67,531	
Beaches (3)	\$ 1,170,527	
		<u>\$ 1,238,058</u>

**EXPENSES****Operating Expenses (1):**

Salaries (1a)	\$ 718,326	
EMT Salaries & Expenses (EMA bud #291 plus Seasonal EMT extended through Fall 2019)	\$ 62,703	
Bud #652 (Beaches) Expenses	\$ 100,577	
Bud #653 (Facilities) Expenses		
1) Electricity	\$ 3,905	
2) Public Property R&M	\$ 10,400	
3) Beaches Supplies	\$ 6,297	
		<u>\$ 902,208</u>

**P & I, BAN's & Bonds (annual debt service) (does not include Hubler Property purchase)**

Skaket Beach Snack Shack (voted 5/13/13)	\$ 15,600	
Nauset Beach Parking lot (voted 5/11/15)	\$ 20,100	
Nauset Beach Parking lot (voted 5/9/16; 1 of 2)	\$ 12,200	
Skaket Beach Admin (voted 05/09/16)	\$ 10,750	
Nauset Beach Parking lot (voted 5/9/16; 2 of 2)	\$ 40,013	
Nauset Beach Master Plan & Design (voted 5/7/2018)	\$ 5,019	
Nauset Beach Retreat/Restoration (voted 10/29/18)	\$ 234,905	
		<u>\$ 338,587</u>

**Other Capital:**

MV/Equipment (per 5/19 CIP schedule)	\$ 23,600	
Bldg & Facilities (per 5/19 CIP schedule)	\$ 30,000	
		<u>\$ 53,600</u>

**Indirect Costs (2):**

Per spreadsheet		\$ 611,341
		<u>\$ 1,905,736</u>

**Total Surplus/(Shortfall)**

	<u>\$ (667,678)</u>
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(1) per Financial Plan

(1a) Budgeted salaries less % of Kasanovich/Hilmer which are allocated salaries to other depts

(2) Per Indirect Costs spreadsheet

(3) actuals through December 2019. Estimates for Mar - June... used FY 19 actuals.